

PROGRAM ARTICULATION AGREEMENT

between

Chesapeake College and Salisbury University

Associate of Arts Degree in Business Administration

to

Bachelor of Science Degree in Finance

September 2018 through September 2023

This Program Articulation Agreement ("Agreement"), dated this 7th day of September 2018, is by and between Chesapeake College, a community college located in Wye Mills, MD, and Salisbury University, a constituent institution of the University System of Maryland (collectively, the "Parties" or "Institutions"). This Agreement sets forth the joint curricula and program requirements for the completion of the Associate of Arts Degree in Business Administration from Chesapeake College and the Bachelor of Science Degree in Finance from Salisbury University.

RECITALS

Whereas, Chesapeake College and Salisbury University are committed to partnering to expand the educational opportunities and collaborative academic programming of their respective institutions; and

Whereas, the two Institutions are committed to providing a smooth transition for students wishing to earn an associate of arts degree and a baccalaureate degree; and

Whereas, the intent of the Institutions is to avoid duplication of curricula, where appropriate, within articulated programs of studies; and

Whereas, the Institutions agree that the educational growth of students and the economic development of the community is better served through cooperative educational planning and optimal utilization of community resources.

Therefore, this Agreement commits the Parties to full support of an articulation process to deliver coursework for students, resulting in the Associate of Arts degree from Chesapeake College and credit toward the Bachelor of Science degree at Salisbury University. The Parties agree to the following:

I. ACADEMIC REQUIREMENTS

- A. The Institutions agree to follow the joint program curriculum and course by course articulation delineated in Appendix 1, which is attached hereto and made a part of this Agreement.
- B. Both Institutions will cooperate toward developing, disseminating, and presenting the articulated program information to students.
- C. Students who have graduated from Chesapeake College must first apply to Salisbury University. Once a completed application is received, Chesapeake College graduates who have completed the associate's degree program in Business Administration, with a cumulative grade point average of 2.0 or higher will be granted admission to Salisbury University as a Finance major.
- D. All articulated course credits applied towards satisfying the Finance major requirements earned with a C or better will be accepted for transfer according to the articulation matrix in Appendix 1.
- E. Salisbury University shall provide a Checklist for students as a planning tool for completing coursework required for the Finance major in Appendix 2, attached hereto and made a part of this Agreement.
- F. Students intending to transfer should apply for admission by the priority deadline for the semester for which they intend to enroll.
- G. Students are subject to all specific policies pertaining to students admitted to the Salisbury University baccalaureate degree program in Finance.

II. TERM

- A. The term of this Agreement commences as of the date set forth in the introductory paragraph of this Agreement. This Agreement is based on the present curricula contained in this document and its appendices, and is effective for a five-year period from September 2018 to September 2023.
- B. Either party may terminate this Agreement with notice to the other Party, pursuant to Section III.G below. Upon termination or expiration of this Agreement, the Parties shall develop a process that will reasonably allow students admitted to and enrolled in joint programming to continue their studies.

III. GENERAL PROVISIONS

- A. Each Institution is responsible for the administration of its respective courses, including content, requirements, faculty and student services (to include, but not limited to, admissions, financial aid, class registration, etc.).
- B. When enrolled in a Salisbury University course, the student is subject to all policies and procedures applicable to Salisbury University students. When enrolled in a Chesapeake College course, a student is subject to all policies and procedures applicable to Chesapeake College students. Additional joint policies and procedures may be adopted and implemented at the discretion of both Parties.
- C. The Parties recognize that course scheduling beyond the associate's degree level resides exclusively with Salisbury University and will be coordinated with Chesapeake College by the designated Salisbury University representative. Where academic calendars differ, the partners will work together to coordinate class offerings and class schedules.
- D. The disclosure of information about individual students is limited by the federal Family Educational Rights and Privacy Act (FERPA). The Parties agree that release of student educational records to the other Party is conditioned upon the submission of a signed agreement by the student authorizing such release.
- E. The Parties shall publicize any joint offerings in their respective catalogs, website, and other materials as appropriate. Notwithstanding the foregoing, neither Party may use the names or marks of the other without the prior approval of the other Party.
- F. The Parties shall inform students in their respective programs of the complementary program opportunities available at each other's respective institution, support each other's marketing efforts toward the same, and encourage such students to apply to programs consistent with an individual student's interests.
- G. Notwithstanding anything in this Agreement to the contrary, both Parties retain full authority over their respective courses, programs, and requirements. Both Parties reserve the right to make changes to their respective courses, programs, and requirements. However, each Party shall give to the other reasonable notice and details of changes to this articulation Agreement and other changes in its courses, programs, and requirements that may affect this Agreement. Further, neither Party will terminate this Agreement at a time that would deter a "cohort-in-progress" from completing graduation within the originally designated timeframe.
- H. The Parties designate the following persons as their respective representatives to coordinate and manage the activities under this Agreement:

Chesapeake College:

David A. Harper, Jr.
Interim Vice President for
Workforce and Academic Programs
P.O. Box 8
Wye Mills, MD 21679
dharper@chesapeake.edu
(410) 822-5400 ext. 2326

Salisbury University:

Richard T. Wilkens
Associate Provost
Holloway Hall 242
1101 Camden Avenue
Salisbury, MD 21801
rwilkens@salisbury.edu
(410) 543-6022

- I. The designated representatives shall meet as needed, at a mutually agreeable time and location, to discuss various collaborations and other topics of interest to either Institution. A Party may change its representative by giving notice to the other party.
- J. Either institution may at any time recommend changes to this Agreement. Both Institutions reserve the right to modify the programs as deemed necessary and agree to inform the appropriate representatives of the other Institution of recommended changes. This Agreement may be modified only by a writing signed by both parties.
- K. All notices under this Agreement must be in writing; delivered in person, by U.S. mail or by email.
- L. Nothing in this Agreement is intended to form a joint venture between the Parties. Nothing in this MOU is intended to create rights or benefits for any person or entity other than the Parties.
- M. This Agreement integrates the entire agreement of the Parties and supersedes any and all prior and/or contemporaneous agreements between the Parties, written or oral, with respect to the subject matter of this Agreement.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorized officials.

Chesapeake College

By: 

David Harper
Interim Vice President for
Workforce and Academic Programs

Date: 10/24/18

Salisbury University

By: 

Karen L. Olmstead, Ph.D.
Interim Provost and Sr. Vice President
for Academic Affairs

Date: 10/22/18

APPENDIX 1

Articulation Matrix

The following matrix includes course equivalencies, including general education requirements and courses necessary to satisfy major requirements. The matrix also includes a recommended student curricular pathway to complete the Chesapeake College Associate of Arts degree and the Salisbury University Bachelor of Science degree requirements.

While the student is not required to take all courses in the precise order recommended in the articulation matrix, all course equivalencies described in the matrix and the manner in which they fulfill general education and major requirements at Salisbury University are binding. Students are strongly advised to seek appropriate advising with regard to the completion of requirements for the Associate of Arts degree, transition to Salisbury University, and completion of all requirements for the Bachelor of Science in Finance degree.

CC Course Prefix	CC Course Number	CC Course Title	Credits at CC	GenEd at CC	Semester	SU Course Prefix	SU Course Number	SU Course	Credits at SU	GenEd at SU	SU Degree Requirements	Notes	Credits Taken by Student
ENG 101		Composition	3	English Composition	Semester 1	ENGL 103		Composition	3	IA			16
PED 103		Wellness for Life	3	Interdisciplinary/ Emerging Issues		FTWL 106		Lifelong Fitness & Wellness	3	V			
BUS 101		Introduction to Business	3			BUAD XXXX		Lower-level business elective	3				
CIS 109		Introduction to Computers	4			COSC 116		Introduction to Computer Systems	4	IVB			
COM 101		Fundamentals of Oral Communications	3	Arts and Humanities - COM 101 is required	Semester 2	OMAT 100		Fundamentals of Communication	3	IIIA	Lower Division/Pre-Professional Core (LDPC) (1 of 10)	*NOTE A: In order to be admitted into the Professional Program at SU, the student will need to attain a GPA of 2.50 in LDPC courses 1 through 8 as listed in this appendix.	14
ENG 102		Introduction to Literature	3			ENGL 117		Literature Course	3	IB			
Art/Hum course	XXX	Art/Humanity Course	3	Arts and Humanities		GENE HUM			3	IIIC		Course must not be in Communication Arts	
Natural Science lab	XXX	Natural Science Lab	4	BIO/Natural Sciences		GENE LAB			4	IVA (1 or 2)			
MAT 120 or 140		Applied Calculus or Calculus & Analytic Geometry I	3	Mathematics	Semester 3	MATH 201		Intro to Applied Calculus or Calculus & Analytic Geometry I	3	IVC	LDPC (2 of 10)	Must have a C or higher see *NOTE A.	15
PSC 101		Freshman Seminar	1						0			Does not transfer	
ECON 171		Principles of Macroeconomics	3	Social/ Behavioral Science		ECON 212		Macro-Economic Principles	3	IIIB	LDPC (3 of 10)	Must have a C or higher see *NOTE A.	
ACC 103		Principles of Accounting 1	3			ACCT 201		Introduction to Financial Accounting	3		LDPC (4 of 10)	Must have a C or higher see *NOTE A.	
MAT 204		Statistics	3		Semester 4	MATH 155		Modern Statistics with Computers	3		LDPC (5 of 10)	Must have a C or higher see *NOTE A.	16
101 or 102 or 131 or 132		United States History I or United States History II or World Civilizations I or World Civilizations II	3			201 or 202 or HIST 101 or 102		United States History I or United States History II or World Civilizations I or World Civilizations II	3	IIA		*NOTE B: If student chooses a United States History Course in this slot, then student must choose World Civilizations I or II below. If student chooses World Civilizations I or II in this slot, then the student may choose from any of the remaining choices below.	
BUS 241		Business Law	3			ACCT 248		Legal Environment	3		LDPC (6 of 10)	Must have a C or higher see *NOTE A.	
ECON 172		Microeconomics	3			ECON 211		Micro-Economic Principles	3		LDPC (7 of 10)	Must have a C or higher see *NOTE A.	
ACC 104		Accounting 2	3		Semester 4	ACCT 202		Introduction to Managerial Accounting	3		LDPC (8 of 10)	Must have a C or higher see *NOTE A.	16
Social Science course	XXX	Social Science course	3	Social/ Behavioral Science		GENE SSC		Social Science Gen Ed	3			(GenEd -- IIIB, C redundant)	
Natural Science lab	XXX	Natural Science Lab	4	BIO/Natural Sciences		GENE LAB		Lab Science Gen Ed	4	IVA (2 or 2)		Must be from a different science discipline than the course used to fulfill the IVA slot above.	
101 or 102 or 131 or 132		United States History I or United States History II or World Civilizations I or World Civilizations II	3			201 or 202 or HIST 101 or 102		United States History I or United States History II or World Civilizations I or World Civilizations II	3	IIA		See *NOTE B.	

CC Course Prefix	CC Course Number	CC Course Title	Credits at CC	GenEd at CC	SU Course Prefix	SU Course Number	SU Course	Credits at SU	GenEd at SU	SU Degree Requirements	Notes	Credits Taken by Student
<div> <div>61</div> <div>29</div> <div>The student needs 28 credits of general education to earn the Associate's degree.</div> </div>					Semester 5							
BUSINESS ELECTIVE (1 course) Choose 1 from the following (circle course taken): AECT302 - Cost Accounting I AECT304 - Intermediate Accounting I AECT341 - Federal Income Tax Accounting: Personal BUAD386 - Business in its Global Setting BUAD396 - Business Studies Abroad ECON311 - Intermediate Microeconomics ECON312 - Intermediate Macroeconomics ECON370 - Industrial Organization ECON410 - The Economics of Health Care ECON430 - Econometrics ECON435 - The Economics of Voluntary Exchange ECON441 - International Economics FINA312 - Risk Management and Insurance FINA442 - Financial Derivatives FINA443 - Essentials of Real Estate FINA449 - Practicum in Portfolio Management INFO301 - Business Applications Development INFO315 - Project Management INFO340 - Data Mining for Business Intelligence INFO370 - Information Systems and Integrated Business Processes MKTG333 - Professional Selling MGMT428 - Entrepreneurship					Semester 6							
Number of credits taken at CC					Semester 7							
Table 1: Business Electives					MGMT	320	Management and Organizational Behavior	3		Upper Division/Professional Core (UOPC) (1 of 7)	3 of 30 cr. of upper-level courses Must score a C or higher	13
					MKTG	330	Principles of Marketing Management	3		UOPC (2 of 7)	6 of 30 cr. of upper-level courses Must score a C or higher	
					INFO	211	Information Systems Concepts for Management	3		LOPC (9 of 10)	Must score a C or higher	
					FINA	311	Financial Management	3		UOPC (3 of 7)	9 of 30 cr. of upper-level courses Must score a C or higher	
					BUAD	300	Personal and Professional Development for Business	1		UOPC (4 of 7)	10 of 30 cr. of upper-level courses Must score a C or higher	
					MGMT	325	Business and Society	3		UOPC (5 of 7)	13 of 30 cr. of upper-level courses Must score a C or higher	
					FINA	440	Corporate Finance	3		Finance Requirements (FR) (1 of 4)	Must score a C or higher	
					INFO	281	Intermediate Business Statistics	3		LOPC (10 of 10)	16 of 30 cr. of upper-level courses Must score a C or higher	
					FINA	441	Investments I	3		FR (2 of 4)	19 of 30 cr. of upper-level courses Must score a C or higher	
											22 of 30 cr. of upper-level courses Must score a C or higher	
											*NOTE C: Students may also take a Business Elective in this slot (see Table 1). Please note that any of the courses listed here as a Finance Elective choice are also choices to fulfill the one-course Business Elective requirement (see Table 1). Any two courses that a student chooses to satisfy the Finance Elective may NOT be used to satisfy the Business Elective. For instance, a student could NOT use FINA 312 to satisfy a Finance Elective AND a Business Elective. *NOTE D: If a student takes FINA 449 to satisfy either the Finance or Business Elective (it may NOT be used to satisfy both Business and Finance Elective requirements), this course may be used to satisfy the internship requirement.	
					INFO	326	Operations Management	3		UOPC (6 of 7)	25 of 30 cr. of upper-level courses Must score a C or higher	15
					FINA	445 or ECON 331	Financial Institutions and Markets or Money and Banking	3		FR (3 of 4)	28 of 30 cr. of upper-level courses Must score a C or higher	
					FINA	447	International Financial Management	3		FR (4 of 4)	31 of 30 cr. of upper-level courses Must score a C or higher	
					FINA	449 or 490	Practicum in Portfolio Management or Finance Internship	3		Internship Requirement	Must score a C or higher. See *NOTE D.	
											Must score a C or higher. See *NOTE C	

CC Course Prefix	CC Course Number	CC Course Title	Credits at CC	GenEd at CC	SU Course Prefix	SU Course Number	SU Course	Credits at SU	GenEd at SU	SU Degree Requirements	Notes	Credits Taken by Student
Semester 8					MGMT	492	Strategic Management	3		UDPC (7 of 7)	Must score a C or higher	17
					Business Elective	XXXX	(See Table 1)	3		Business Elective (1 or 2)	see * NOTE D This course plan shows the Business Elective in this slot; however, as noted in NOTE C, the Business Electives may be taken where Finance Electives are listed, in which case this slot would be used for the second required Finance Elective.	
					Elective	XXXX		4			*NOTE E: this free elective may be 3 or 4 credits. However, students must take enough elective credits to reach 120 overall credits. At least two of the three available free electives must be 4 credit course if the student follows this pathway; all students must complete 120 credits to graduate.	
					Elective	XXXX		4			see * NOTE E	
					Elective	XXX		3			see * NOTE E	

Credits at Taken at SU	80
Credits transferred from CC	60
Total credits	120

12

25

This should be 24 or 25 for the number of courses needed to complete the major.
(the student may double dip with FINA 349, which can count as a Finance elective or the Business Elective -and- the Internship Requirement)

This should be 12 for the number of required courses to complete SU's Gen. Ed. requirements

APPENDIX 2

Salisbury University Bachelor of Science in Finance

FINANCE

ECONOMICS AND FINANCE DEPARTMENT • PERDUE SCHOOL

2017-2018

Rev. 2/18

NAME: _____

ID#: _____

DATE: _____

THIS CHECKLIST IS AN UNOFFICIAL TOOL FOR PLANNING.

Matriculated students and advisors should consult the Academic Requirements Report in GullNet before and after registering for classes each semester to track academic progress.

UNIVERSITY POLICIES

- Refer to the SU catalog for approved prerequisites and General Education courses.
- Requirements may not equal 120 credit hours. Students must register for additional electives to complete 120 credits required for graduation.
- All graduates must have a minimum of 30 credits of 300/400-level courses with C grade or above; at least 15 of those credits must be taken at SU.
- Students must have a minimum cumulative GPA of 2.0 for graduation.
- Students must complete at least 30 credit hours by direct classroom instruction and/or laboratory experience.
- Students must take 30 of the last 37 credit hours at SU.
- It is the student's responsibility to satisfy graduation requirements. Please refer to the SU catalog for detailed major requirements.
- Students must apply online for graduation by November 15 for May and by May 15 for December.

FINANCE POLICIES & PROCEDURES

- A student with an intended finance major will be classified in a pre-professional track until the student has applied to and been accepted in the finance B.S. major.
 - Finance majors must submit applications for admission to the Professional Program. No finance student will be allowed to remain in 300/400 level Perdue School courses if s/he has not submitted this application.
 - A GPA of 2.0 or higher in all upper-division courses is required.
 - Lower division core, upper division core, major and special requirements may be repeated only once. Students desiring to repeat an SU course to improve a grade must repeat that course at SU.
 - Track courses are to be taken at SU. A maximum of 6 credit hours of comparable courses may be approved if taken at AACSB (Association to Advance Collegiate Schools of Business) accredited schools.
 - Finance course offering schedule is available at: www.salisbury.edu/econfin/FinanceTentFutureSch.pdf
 - For Additional Policies and Procedures: Please refer to the Salisbury University Catalog, under the finance section.
- More information is also available online: www.salisbury.edu/econfin

GENERAL EDUCATION REQUIREMENTS

Course No. & Title	#Credits	Grade	Term Completed
Group I: English Composition and Literature (2 courses)			
A. C or better in ENGL 103 or HONR 111	4	_____	_____
B. Literature course (from either ENGL or JADFL Depts.)	4	_____	_____
Group II: History (2 courses)			
A. HIST 101, 102, or 103	4	_____	_____
B. HIST 101, 102, 103 or a HIST course above 103	4	_____	_____
Group III: Humanities and Social Sciences (3 courses)			
A. Select one course from one of the following seven areas:			
ART, CMAT, DANC or THEA, MDPL, MUSC, PHIL, HONR 211			
			FULFILLED BY MAJOR
B. Select one course from one of the following eight areas:			
ANTH, CADR, ECON or FINA, ENVR, Human GEOG, POSC, PSYC, SOCI, HONR 112			
			FULFILLED BY MAJOR
C. Select one course from either Group IIIA or IIIB (course must be from a different area than previously selected)			
	3/4	_____	_____
Group IV: Natural Science, Math and Computer Science (4 courses)			
A. Select courses with laboratories from at least two of the following four areas:			
BIOL, CHEM, GEOL or Physical GEOG, PHYS	4	_____	_____
	4	_____	_____
B. Select one additional course (need not be a lab) from Group IVA or ENVR or ENVR or COSC or MATH or HONR 212			
			FULFILLED BY MAJOR
C. Select one course from MATH			
			FULFILLED BY MAJOR
Group V: Health Fitness (1 course)			
FTWL106 - Lifelong Fitness and Wellness	3	_____	_____

MAJOR REQUIREMENTS

Course No. & Title	#Credits	Grade	Term Completed
LOWER DIVISION/PRE-PROFESSIONAL CORE (10 courses)			
Complete the following:			
ACCT201* - Intro. to Financial Accounting	3	_____	_____
ACCT202* - Intro. to Managerial Accounting	3	_____	_____
ACCT248 - Legal Environment	3	_____	_____
ECON211 - Principles of Microeconomics	3	_____	_____
ECON212* - Principles of Macroeconomics	3	_____	_____
INFO211 - Information Systems Concepts	4	_____	_____
INFO281* - Intermediate Business Statistics	3	_____	_____
MATH155 - Modern Statistics	3	_____	_____
* These courses have prerequisites, some of which are part of the core. Please consult the catalog and/or GullNet for course prerequisites.			
Complete 1 of the following (circle course taken):			
MATH160 - Applied Calculus	3	} _____	_____
OR			
MATH201 - Calculus I	4		
Complete 1 of the following (circle course taken):			
CMAT100 - Fund. of Communication	4	} _____	_____
OR			
CMAT260 - Fund. of Organizational Communication	4		



(Professional Program requirements are on the back)

ADMISSION REQUIREMENTS FOR THE PROFESSIONAL PROGRAM

- 25 credits completed in the pre-professional area – 12 of which must be MATH 155, MATH 160, ECON 211 or 212, ACCT 201 – and 13 more must be completed from INFO 211, CMAT 260 or 100, ACCT 248, ECON 212 or 211, ACCT 202, and INFO 281

	MATH 160 or 201	MATH 155	ECON 211 or 212	ACCT 201	
INFO 211	CMAT 260 or 100	ACCT 248	ECON 211 or 212	ACCT 202	INFO 281
		And 4 of the 6*			

* The remaining 2 courses must be completed in the first semester after being admitted to the Professional Program.

- A GPA of 2.5 or higher in the pre-professional core courses is required for admission into the Professional Program, including those courses taken at another institution. Additional students may be admitted by descending order of GPA (in pre-professional core courses) in numbers sufficient to maintain a quality student/faculty ratio. A GPA calculator is available to assist you online.
- Students may repeat each business course **one time only**. If students exceed repeats, they will not be admissible to the Professional Program.
- Students must have completed 56 total credit hours of college courses to be admitted into the Professional Program.
- Turn in applications by December 1 for Winter or Spring admission and May 1 for Fall admission.

TYPICAL STUDENT SCHEDULE JUNIOR AND SENIOR YEAR

Semester 5	Semester 6
FINA311 - Financial Management	INFO326 - Operations Management
MGMT320 - Management and Organizational Behavior	FINA440 - Corporate Finance
BUAD300 - Personal and Professional Development	FINA441 - Investments I
MKTG330 - Principles of Marketing	Elective, General Education Course or Minor Course
Elective, General Education Course or Minor Course	Finance or Business Elective
Elective, General Education Course or Minor Course	
Semester 7	Semester 8
FINA445/ECON331	Finance or Business Elective
FINA447 - International Financial Management	MGMT492 - Strategic Management
MGMT325 - Business and Society	Elective, General Education Course or Minor Course
Finance or Business Elective	Elective, General Education Course or Minor Course
FINA490 or 449	

Course No. & Title	#Credits	Grade	Term Completed
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UPPER DIVISION/PROFESSIONAL CORE (7 courses)

FINA311/** - Financial Management	3	___	___
INFO326** - Operations Management	3	___	___
MGMT320** - Management and Organization Behavior	3	___	___
BUAD300 - Personal and Professional Development (coreq. MGMT 320)	1	___	___
MKTG330** - Principles of Marketing Management	3	___	___
MGMT325 - Business and Society	3	___	___
MGMT492 - Strategic Management (final semester)	3	___	___

* FINA311 is a prerequisite to all upper division finance courses and a minimum B grade is required.

** Prerequisites to MGMT 492.

FINANCE REQUIREMENTS (4 courses)

Complete the following:

FINA440 - Corporate Finance	3	___	___
FINA441 - Investments I	3	___	___
FINA447 - International Financial Management	3	___	___

Complete 1 of the following (circle course taken):

FINA445 - Financial Institutions and Markets	3	}	___
or			
ECON331 - Money and Banking (fall)	3		___

FINANCE ELECTIVES (2 course)

Choose 2 from the following (circle courses taken):

FINA312 - Risk Management and Insurance	3	}	___
FINA442 - Financial Derivatives (spring)	3		
FINA443 - Essentials of Real Estate (fall)	3		
FINA449 - Practicum in Portfolio Management	3		

BUSINESS ELECTIVE (1 course)

Choose 1 from the following (circle course taken):

ACCT302 - Cost Accounting I	3	}	___
ACCT304 - Intermediate Accounting I	3		
ACCT341 - Federal Income Tax Accounting: Personal	3		
BUAD386 - Business in its Global Setting	3		
BUAD396 - Business Studies Abroad	3		
ECON311 - Intermediate Microeconomics	3		
ECON312 - Intermediate Macroeconomics	3		
ECON370 - Industrial Organization	3		
ECON410 - The Economics of Health Care	3		
ECON430 - Econometrics	3		
ECON435 - The Economics of Voluntary Exchange	3		
ECON441 - International Economics	3		
FINA312 - Risk Management and Insurance	3		
FINA317 - Securities Regulations and Licensing	3		
FINA442 - Financial Derivatives	3		
FINA443 - Essentials of Real Estate	3		
FINA449 - Practicum in Portfolio Management	3		
INFO301 - Business Applications Development	3		
INFO315 - Project Management	3		
INFO340 - Data Mining for Business Intelligence	3		
INFO370 - Information Systems and Integrated Business Processes	3		
MKTG337 - Professional Selling	3		
MGMT428 - Entrepreneurship	3		

INTERNSHIP REQUIREMENT (1 course)

Choose 1 from the following (circle course taken):

FINA449 - Practicum in Portfolio Management	3	}	___
FINA490 - Finance Internship	3		
BUAD490 - Business Internship	3		